

2019 State Programs Annual Meeting

Kentucky Transportation Cabinet

Office of Transportation Delivery

Eric Perez – Executive Director

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Kentucky Transportation Cabinet

Update

- Joint Vehicle Procurement - KPTA Bid #8
- Grant Management Software
- Future Joint Procurement – KPTA Transit Software



2019 JOINT PROCUREMENT

Kentucky Public Transit Association (KPTA)

Vehicle Bid #8

- KPTA has over 40 Members
- KPTA Members include both FTA Direct Recipients & KYTC Subrecipients
- IFB for 9 different vehicle types
- Over 1,000 total vehicles
- Contracts are for two years with the option of one additional year



KPTA Bid #8

- **Vehicle types:**

- 🚌 SUV w/4WD
- 🚌 Low Floor Mini Van w/Ramp
- 🚌 12 Passenger Center Aisle Van
- 🚌 8+1 Converted Window Van w/Lift
- 🚌 8+2 Cutaway/Shuttle Bus w/Lift
- 🚌 12+2 Cutaway/Shuttle Bus w/Lift
- 🚌 16+2 Cutaway/Shuttle Bus w/Lift
- 🚌 20+2 Cutaway/Shuttle Bus w/Lift
- 🚌 24+2 Cutaway/Shuttle Bus w/Lift

- **Advantages:**

- Lower prices
- Speeds up the procurement process for both the Subrecipient & the State
- Due to larger contracts, vendors have more incentive to comply with terms, (e.g. delivery schedule, specs, documentation, etc.)
- Expedites Grants Closeout

SUV w/4WD (1-140 Units)

- Lowest Responsive/Responsible Bidder → **Louisville CDJR**
- Vehicle Type → **Dodge Durango**
- Price per vehicle → **\$26,169.36**
- US Domestic Content → **66.6%**
- Final Assembly Point → **Detroit, Michigan**
- Other Bids:
 - **\$28,860 → Ford Explorer**
 - **\$28,917 → STX Dodge Durango**
 - **\$39,510 → Ford Expedition**



Low Floor Mini Van w/Ramp (1-208 Units)

- Lowest Responsive/Responsible Bidder → **American Bus & Accessories**
- Vehicle Type → **Dodge Caravan**
- Price per vehicle → **\$34,863**
- US Domestic Content → **66.3%**
- Final Assembly Point → **Winamac, IN**
- Other Bids:
 - **\$37,645 → Grand Caravan**



12 Passenger Center Aisle Van (1-64 Units)

- Lowest Responsive/Responsible Bidder → **TESCO**
- Vehicle Type → **Ford Transit**
- Price per vehicle → **\$39,374**
- US Domestic Content → **80.11%**
- Final Assembly Point → **Randolph, NY**
- Other Bids:
 - **\$39,456** → Ford Transit
 - **\$40,382** → Ford Transit
 - **\$41,937** → Ford Transit
 - **\$44,179** → Ford Transit



8+1 Converted Window Van w/Lift (1-182 Units)

- Lowest Responsive/Responsible Bidder → **Superior Van**
- Vehicle Type → **Ford Transit**
- Price per vehicle → **\$42,102**
- US Domestic Content → **89.91%**
- Final Assembly Point → **Akron, OH**
- Other Bids:
 - **\$44,106** → Ford Transit
 - **\$44,771** → Ford Transit
 - **\$45,996** → Ford Transit
 - **\$48,702** → Ford Transit



8+2 Cutaway/Shuttle Bus w/Lift (1-55 Units)

- Lowest Responsive/Responsible Bidder → **Central States**
- Vehicle Type → **Ford Starcraft**
- Price per vehicle → **\$50,115**
- US Domestic Content → **76.38%**
- Final Assembly Point → **Goshen, IN**
- Other Bids:

- **\$50,818 → Startrans Senator II**
- **\$51,451 → Glaval**
- **\$52,056 → World Trans 200**

- \$55,217 → Champion Challenger**
- \$59,917.96 → Ford E-350 RV**



12+2 Cutaway/Shuttle Bus w/Lift (1-321 Units)

- Lowest Responsive/Responsible Bidder → **Central States**
- Vehicle Type → **Ford Starcraft**
- Price per vehicle → **\$51,626**
- US Domestic Content → **77.08%**
- Final Assembly Point → **Goshen, IN**
- Other Bids:

- **\$51,969 → Startrans Senator II**
- **\$52,733 → Glaval**
- **\$53,394 → World Trans 220**



- \$57,171 → Champion Challenger**
- \$61,787.60 → Ford E-350 RV**

16+2 Cutaway/Shuttle Bus w/Lift (1-10 Units)

- Lowest Responsive/Responsible Bidder → **Central States**
- Vehicle Type → **Ford Starcraft**
- Price per vehicle → **\$54,869**
- US Domestic Content → **76.46%**
- Final Assembly Point → **Goshen, IN**
- Other Bids:

- **\$55,474 → Startrans Senator II**
- **\$56,821 → World Trans 240**
- **\$56,844 → Glaval**



- **\$60,342 → Champion Challenger**
- **\$65,699.34 → Ford E-450 RV**

20+2 Cutaway/Shuttle Bus w/Lift (1-18 Units)

- Lowest Responsive/Responsible Bidder → **Mid-South Bus**
- Vehicle Type → **Startrans Senator II HD**
- Price per vehicle → **\$76,528**
- US Domestic Content → **74.31%**
- Final Assembly Point → **Goshen, IN**
- Other Bids:
 - **\$79,329** → Glaval
 - **\$82,620** → Starcraft
 - **\$88,484** → Champion Defender



24+2 Cutaway/Shuttle Bus w/Lift (1-15 Units)

- Lowest Responsive/Responsible Bidder → **Mid-South Bus**
- Vehicle Type → **Startrans Senator II HD**
- Price per vehicle → **\$78,435**
- US Domestic Content → **78.57%**
- Final Assembly Point → **Goshen, IN**
- Other Bids:
 - **\$80,943** → **Glaval**
 - **\$85,005** → **Starcraft**
 - **\$89,601** → **Champion Defender**



Grant Management Software



GSA IT Schedule 70

 **Purchasing Grant Management Software that will allow subrecipients to :**

 **Submit Online Grant Applications**

 **Submit Invoices**

 **Request Budget Revisions**

 **Report NTD & DBE Data**

 **File & Update Title VI, EEO, LEP, Maintenance & D&A Plans**

 **Submit General Questions**

 **Conduct onsite compliance reviews – via tablet/mobile device**

 **Track status & progress of all subrecipient requests**

 **Currently seeking offers from 3 sources**

 **1st Offer from Agate Software – IntelliGrants \$538k + \$85k Annually**



Future Joint Procurement – KPTA Transit Software

📱 Kentucky Public Transit Association (KPTA)

📱 Currently preparing joint RFP for Transit Routing/Scheduling Software that will also allow passengers to use an app to:

- 📱 Schedule trips
- 📱 Cancel trips
- 📱 Pay for trips
- 📱 Track their bus
- 📱 Receive notifications
- 📱 Request deviations



📱 Requesting that software automatically submits required reporting data to KYTC

📱 Future capability for on-demand type services & partnerships

QUESTIONS?